



*QUALITY AND EXCELLENCE IN SHIPPING SERVICES*

## *NAUTICA NAVIGATION, S.A. DE C.V.*

Our Company was established in 1996 under the name of LAVG INTERNATIONAL. Ending 1997; We got a Representation being Exclusive Agents for the Shipowner ATL. (Associated Transport Line, LLC.).

Offering services as Bulk and Break Bulk from Houston, Nola, Tampico and Veracruz to the Caribbean and Southamerica, among other services until the year 2002. Being in the Shipping Market, the company reopen Operations in the year 2009, coming back with more experience to the Shipping Market. Currently more aggressive commercially speaking and addition with a quality insurmountable in all areas of our services that we do offer and in every branch of the Shipping market to offer all Clients.



## **SERVICIOS y EXPERIENCIA: SERVICES and EXPERIENCE:**

\*ShipBroker, Ship Operators, Chartering, Special Projects, Break Bulk , Bulk cargo, Port Agency Services, Insurance cargo, Survey Service, Sales & Purchase, Traders, Trucking Services, Custom Brokerage, Time Charters, LCL, Containers, cargo Custody, port Maneuvers, Advisers on Foreign Commerce for Enterprises and all kind of companies that we have assisted as well as Universities, Banks among others.

\*Shipbrokers from several Shipowners, Chartering, Special Projects, Heavy Cargoes, Bulk Cargoes, Port Agency Services, Insurance cargoes, Surveyors, Inspections, Sales and Purchase ships, Traders, Trucking Services with Custody/Safekeeping, Customs broker services, Chartering for Time Charter for some period, LCL Cargo, Containers, Port Maneuvers, Advisers in Foreign Trade for Universities, Enterprises and Banks (Foreign Investment Area), still some years ago.



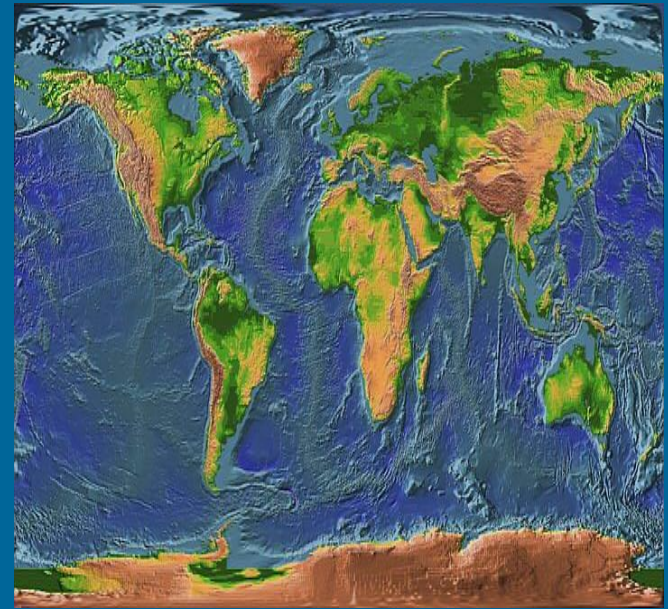
OUR PHILOSOPHY, is to show the clients our ability to focus firmly on our work, Providing an additional service and Value-Added.

According to the port operations occur without ceasing to maintain a very special attention to each of it's shipments, through our team working in the port, keeping the client properly well infomed with our communication on time with our status of their shipment in every moment 24/7.

One of our tarjet, that The Client feels satisfied with our work properly.

CUSTOMER SERVICE is the base of our rules and of our tools.





We perform shipments not only from/to MEXICO, that is to say; we are not only effectuate Imports and Exports just to be located in Mexico City, but moving cargoes for example from Europe to United States, from United States to Asia, from Asia to Southamerica, mainly from México to all the world, a lot of shipments with Asia, Far East among other routes working big Projects, etc.

In *NAUTICA NAVIGATION*; **we put the world in your hands.**

We sustains a great support of acknowledgement in Maritime field since 1987.



We make Shipments in BREAK BULK, as heavy equipments, with the support of our Principals, Shipbrokers, Agents and Operators as Shipowners in the entire world, we count with propitious ships for all kind of cargo. Heavy pieces require of a great ability and responsibility, same that we have shown the Clients with the time since 1987; that we have the ability, capability to move this type of cargoes with help of very professional teamwork who works for our company, as Specialists Captains and Maritime engineers.



We are Experts to move all kind of minerals as Iron Ore, Zinc concentrates, copper concentrates, baryta and others, due to it depends of it's chemical characteristics to achieve this operations.

Operations to your shipments in the loading port and discharge port, when those materials need ventilation and monitoring.

BULK cargoes moving from México to India and to China among others as Korea, as well as from other countries, they have found us to move this kind of minerals among many others and have been satisfied with our excellence service.





We have Offices and Agents in the main Mexican ports as well as in other countries who attend vessels operations almost in all the world; remembering that Mexico count with a exceptional geographic area and Commercial ports with good draft, without discarding all those small ports with a draft enough and ports with high draft and size for Capemax up to tanker ships. Mexico has good draft who allows these developments. We have big terminals without draft restrictions too as Lázaro Cárdenas port, WC México.

**NAUTICA NAVIGATION** has a good track record of many years of experience in the Shipping Maritime market attending all kind of vessels with the support and confidence of thousands Shipbrokers (coleagues), Operators and Shipowners First Class, including our Agents in the world.



**CHARTERING:** A unique and particular matter, which it characterizes us for many years in all types of ships for all types of cargoes, both as BULK as BREAK BULK cargoes, when Clients requesting us; not only in Mexico but in several parts of the world, chartering vessel for some period.

Either a single trip, round trip, or just periods from 3 months forward according to customer needs to move their cargoes. Here there is a commitment to a TIME CHARTER that we do for our clients.

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**STOWAGE** is a very important factor of primary importance which it depends heavily on Planner ship, depending on the Captain and 1st Officer of the ship, For greater stability thereof, using a qualified Lashing material for better mooring, material classified by companies as Bureau Veritas, SGS, among others as our Inspectors or by experts into the Terminals.

We act immediately to a contingency or discrepancy being in contact with the vessel as it's Captain and his crew as well with the responsible Terminal.



## TRADING AREA:

We are dedicated to the manufacture of several products , mainly Resin, Nickel Plated Resin, Metal Resin, selling inside Mexico and other countries. The purpose is to Export big quantities to other countries all kind of Resin products. The intention is to make the Resin as a main product of first necessity, under our standart of quality. From urns for human ashes, for pets, etc.

We can make Coffers for trucks as the photo shows above and windshield for trucks, among other products always depending of Buyers necessities. Mexicana Crafts selling to countries as Japan, as well as (Charro) Mexican tipical hats. We represent an Asiatic factory who make all kind of chairs of good quality as (Tiffany chair) to companies who offer various types for events and restaurants, etc.

We can make Conveyors belt from Asia.

We Represent 5 firms from China and Korea, we manufacture materials for ONSHORE, OFFSHORE and EPC Industries.

**\*A business brings always another new business, we're always looking for the opportunity to find it.**





Our offering is that with the name of only ONE company as *NAUTICA NAVIGATION*, assist you in many ways, with 3 decades of Experience to offer a complete service with quality and Value-Added always, this line marks the difference always, inclusive a Door to Door service, carrying it's cargo from the factory to the hands of the buyers. Customs Brokerage services, Operational Supervisions, as well as taking care your material, your cargo in the Maritime service, arrival at destination, and so on. Then continue by our side with a follow up of your shipment with Excellence and Punctuality, with the purpose and tranquility that your cargo is in good expert hands, until your cargo arrives at destination.

“Just in Time”

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LCL: (Less Than Container Load) well known as consolidated cargo, we make frequently with samples of several kind of products and materials shipping by us from/to everywhere. There are a lot of demand for samples. After buyers/receivers accept the quality of the factory, then they proceed to buy hundreds of tons and sometimes thousands of tons, that's what we do after shipping samples.

*NAUTICA NAVIGATION*, Thinks in the future working on the present with this kind of clients to reach shipping big volume of cargoes.





# GALLERY

## NAUTICA NAVIGATION, s.a. de c.v.



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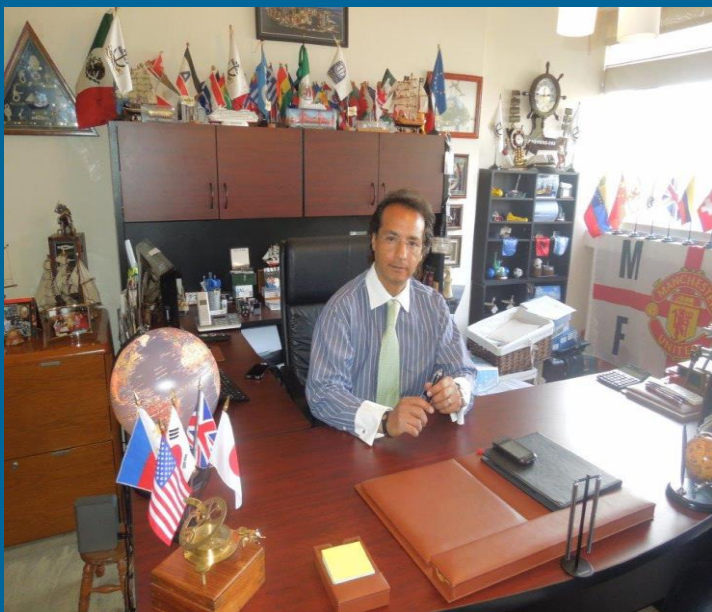


S&P: Sales & Purchase is a profitable business, and requires a lot of experience in this area with knowledge too high in Maritime matters for it's sale.

Some special Clients find us, looking for ships of certain features, due to this like a suit made to order with determinated kind of vessels and we get them in *NAUTICA NAVIGATION*.

Due to all kind of ships are different every one has a specific use;  
Currently exist a big list for makers in the shipyards to build ships and the wait is for years. Inclusive many shipowners are in waiting list.

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**COSTS & FREIGHTS:** Our costs are very competitive and we attempt to satisfy to the Client in this sense very important so the Client can compete with it's competency .Nuestros costos son muy competitivos, procuramos satisfacer al cliente en este sentido because if we do not offer a competitive price, the sale of our Client can fall. We are Not freight forwarders, we are SHIPBROKERS, freight forwarders are also our clients and we give them all our support when they come to us with big projects and same Service that we do for the Client (the owner of the material) Direct Clients under service with value-added and competitive rates contributing the Customer so they can keep shipping their cargoes under a good rates and costs. We are prepared to support all Customers and they keep selling their materials to other countries.

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Some time ago, we gave courses and conferences in Foreign Commerce, we started with BANCA SERFIN in the year of 1990 in the area of Foreign Investment. We have had some invitations to give courses and conferences to some Universities in Mexico, although sometimes there's no time due to we require too much time to prepare our matter to the alumns so they can understand and expand their knowledge during it's life into the foreign commerce and they are well prepared after finish their studies in the college.

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Quality dedicated on a service of 24 hours/7 days a week always pending of your shipments, is of vital importance to our company, give us the opportunity to learn about the many service we do offer. We have a team highly professional and dedicated to work in Mexican ports as well as in other ports of the world We are just ONE. Likewise, the approach with the Customer is important, but we are supported taking in advance the technology that we live in this world to know where are currently your cargo, the ship, always pendings on your shipments. It is imperative and necessary to be present and near to you, Our Customers.

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